



# Client Success Story

Fortune 500 Company Significantly  
Reduces Inventory Value;  
Improves Part Availability

## THE IMPACT:

- ✓ Reduced inventory investment by **29% (\$4 Million)** over 3-year period
- ✓ Improved part availability by **reducing stock-out risk by 55%** for the most commonly used items
- ✓ **Increased visibility** across site and corporate leadership through enhanced KPIs and reporting

“*The Inventory Optimization solution has become a foundational element of our reliability initiatives. Our immediate focus was improving our business through better stocking decisions. We have not only improved working capital, but we have significantly reduced our risks through higher material availability.*”

- Manager, Central Maintenance

## The Challenge:

This Fortune 500 company is a leading manufacturer servicing the Food and Beverage industry with more than 30 global locations. Their plants run 24/7 and like most asset-intensive manufacturers, they place a premium on lowest total cost of ownership and high asset availability.

**Situation:** Spare parts inventory was growing year over year without a direct link to improving equipment availability.

## Project Objectives:

- ❖ **Reduce MRO parts investment** resulting in improved use of working capital
- ❖ **Improve MRO availability** thereby increasing maintenance productivity (wrench time)
- ❖ **Establish metrics** (KPI's) that align corporate efforts to attain program goals
- ❖ **Execute without taxing site resources** or adding head count

## The Solution:

### Pulse

The client turned to Xtivity for multi-site access to Xtivity's **Pulse**; a SaaS, hosted inventory optimization software that examines transactional data and calculates order points, leads times and provides countless insights into your MRO inventory.



**About Xtivity.** We provide solutions for the MRO inventory lifecycle that impact reliability; drive improved financial returns; and address underlying data or governance needs in your indirect parts inventory. Xtivity solutions are based on our commercial software and supported by our inventory experts and professional services team

Helping clients improve performance, ensure reliable operations and improve cash flow.